# MUJU 無印良品

MUJI celebrated its 40th anniversary in 2020. MUJI began as the antithesis of the consumer-driven society that developed at the height of Japan's economic maturity selling only about 40 daily products. But our ideology, a condensation of material selection, process inspection and packaging simplification, was a "big bang" of sorts that expanded the boundaries of modern lifestyle aesthetics. MUJI BOOK (2010) shared these new dynamics and guidelines, from MUJI's pioneering days to our coming of age. 2020's MUJI BOOK is a narrative of the diversity of our activities and the maturity of our practices. We continue to unstintingly renew our thinking about materials, processes and packaging; we have surpassed 7,000 products





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As we suddenly understand that life might have changed forever because we do not want to go back to the same old ways, we are looking at MUJI for guidance and solutions for our everyday lives. All of a sudden we see MUJI as a muse able to inspire us. In the Age of Unnovation we will have MUJI as our confidant and provided of the evolving simplicity we are finally truly craving. My mug is a MUJI, my mule is a MUJI, my muesli is from MUJI, my universe is strangely and gradually filled with multiple MUJIs. This phenomenon testifies to the fact that this is no longer a branch name but a household name, a household name that surpasses its own mission and suddenly elevates the discipline to another, nobler and more universal level

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The roots of the *Kanzuri* brand and famous chili/yuzu paste are said to date back to the Sengoku period (1467–1568 CE). The story goes that the lord Uesugi Kenshin, who founded a castle in Kasugayama, in the present-day city of Joetsu, brought chili peppers from Kyoto, and during winter marches, included in his troops' provisions a powder consisting of ground chili peppers and salt. Since that time, chili peppers that warm the body when consumed have been actively cultivated here, and as part of local wisdom to stave off the cold, each family creates its own unique chili condiment or seasoning.



Kanzuri Co., Ltd.

Myoko City, Niigata Prefecture

p.112–113:

p.112-113: Kanzuri Co., Ltd. Niigata Prefecture

In Niigata's Myoko City, where winter brings harsh cold and fallen snow, condiments using chili peppers have been made since long ago as part of the local wisdom regarding warming the body. For more than 50 years, Kanzuri Co., Ltd. has been making the *Kanzuri* product, a unique recipe incorporating chili peppers, yuzu, salt and koji (malted grain).

After the "snow bleaching" is complete, the peppers are ground, mixed with the other ingredients, and fermented for close to three years. During that time, once a year the barrels are opened and the contents mixed, allowing in air and contributing to the fermentation. This is called tegaeshi.



In Chef Fujibayashi's recommended cooking method, "kanburi no kanzuri yaki to saini" (Kanzuri-braised yellowtail and stewed vegetables), the flavor of the kanzuri, richer for the time spent bleached in the snow, is melded with the fatty yellowtail. As a side dish, pickled bok choi, long used as a way to incorporate vegetables in the winter diet in Niigata, is used in a stewed vegetable dish.



made by adding koji malt, yuzu and salt to chilimenting them for three years. Two of the distinctive traits are the addition of koji (malted grain) and the snow in which the peppers are exposed on top of the snow. The peppers are laid out, first a partitioned net is spread ses where people will walk are stamped flat. It's said that technique came about completely by accident; some them hung under the eaves to dry fell upon the snow.

The process of making *kanzuri* begins in the spring when the chili seeds are sown. From August to November, the harvested chilis are washed and salted. Then, from the coldest day of the year, around January 20, to early March, the chilis are exposed to the snow.





Quality from irregularity

### Unsorted, irregular

Unsorted series: broken dried shiitake mushrooms, reclaimed wool and irregular confections

Wareshiitake (broken dried shiitake mushrooms) were launched in 1980 when established. Dried shiitake mushrooms are more richly flavored than raw shiitake used commonly in Japanese broths and other dishes. In order to make normally dried shiitake affordable, we omitted the sorting process and packaged irregular shiitake together, passing on the savings to customers. Therein lay the philosophy "lower priced for a reason". Over the years, wareshiitake have gone by the ways philosophy lives on. For example, we repurpose leftover yarn and cloth scraps and offer it on the market at reasonable prices in our reclaimed wool blend serve recover confectionery items that don't meet specifications due to irregularities like and uneven baking; these are MUJI's irregular chocolate-covered strawberries and uneven baking; these are MUJI's irregular chocolate-covered strawberries and uneven baking; or original function and taste, we have achieved lower reason—a reason that is neither mass production nor mass sales.



p.132: Salmon is the whole salmon 1981

Generally, for the sake of appearances, canned salmon includes only the uniform flesh of the center part of the fish, but because there's also delicious meat around the head and tail, MUJI began selling waste-free canned salmon. The copy says, "Salmon is the whole salmon". Under the art direction of Ikko Tanaka, this poster and newspaper ad garnered a lot of attention at the time.



### Imperfect shiitake and reclaimed wool.

MUJI introduced imperfect dried shiitake mushrooms in the early 1980s, at a time when perfectly round dried shiitake were preferred by the Japanese market.

We skipped the shape-sorting step during manufacturing, in order to make expensive dried shiitake affordable.

The reclaimed wool collection we launch this

winter uses leftover fibres and scraps generated during the manufacturing process. Reclaiming materials that can be reused not only eliminates waste, but also keeps prices reasonable. Imperfect shiitake and reclaimed wool; two products which embody the MUJI concept of 'no frills, high-quality products.'



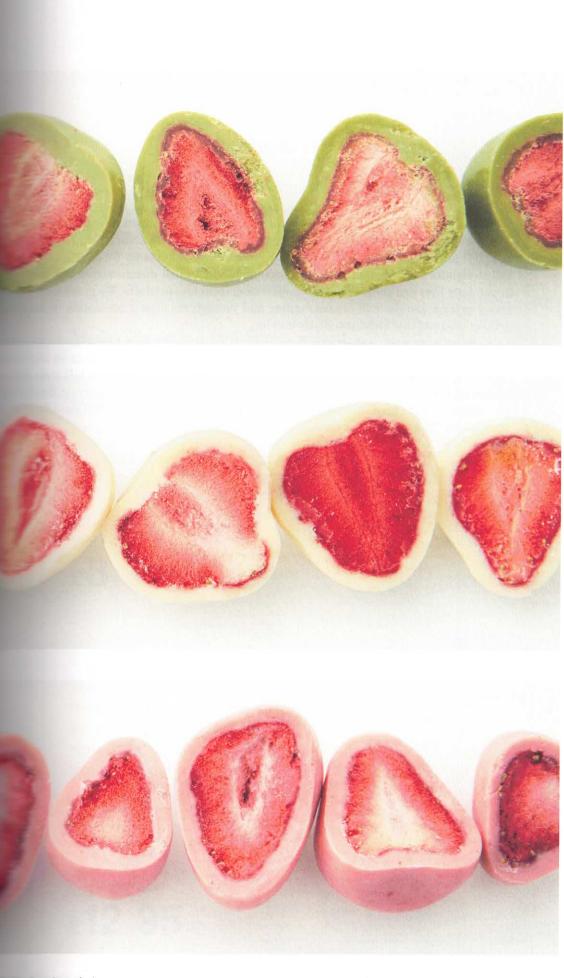
MUJI

2016

pp.134-135: Irregular chocolate-covered strawberry series

In the irregular confections series, we are able to sell reasonably priced goods by eliminating processes that have nothing to do with the flavor of the ingredients, such as varying sizes and fragmentation.





### MUJI visits its houses

### MUJI HOUSE, buyers' reports (Meeting the houses)

MUJI started selling houses as products in 2004. We began with the concept of the a single-room space, and with Wood House, emphasized openness and versatility. House, introduced in 2007, allows owners to install windows wherever they like, environment and scenery inside.

If a house serves as something like a lifestyle operating system, if we are more form while considering the residents' lifestyles, it's important to understand how purchased and built these houses are using them. So MUJI HOUSE interviewed the buyers and reported on their experiences. The booklet Meeting MUJI HOUSE report. What we recognized in the course of the project is that those who chose more MUJI house, one without an iota of superfluous ornamentation, are very good at the ing spaces, and have created homes more concise and beautiful than we could have the further evolution of MUJI houses will benefit from this initiative.



The house, built along the river near a large of tree, has a large window that frames the view the cherry tree and the mountains in the distant allowing the residents to enjoy the four season harmony with the surroundings.





There are partition rails to allow the space to be divided in the future, to accommodate a child's room, perhaps.

Residents have maintained this corner of their neighborhood, a residential area more than 40 years old, as a quiet, tranquil environment. The couple who chose this Window House as a vessel in which to live with the scenery said, "We want to be members of this community, and we want to live here with a view of the cherry tree and Mt. Shigi."





180-181: Indow House | I Residence

ara Prefecture, completed in May 2012 and floor space: 90.50 m² (27.37 tsubo) anily members: Husband, wife, daughter string reporter: Naomi Kawase, film director







p.312
Retort curry
top: Making the best use of ingredients:
butter chicken curry

Currently, butter chicken is our most popular flavor of curry.

p.313 Retort curry

A selection of our 43 types of curry Product names listed here are abbres



### MUJI's big move

#### Global flagship store, MUJI Ginza

MUJI Yurakucho, visited by about 1.9 million people from all over the world every year its opening in 2001, closed its doors in December 2018. In April 2019, the global fastore MUJI Ginza opened on Namiki-dori. This constituted MUJI's big move from kucho to Ginza.

MUJI Ginza aims to serve as a space linking everyone connected to the store international visitors, to Ginza neighbors—those who conduct their work and their Ginza—to the manufacturers of products sold here. On floors one through six are a fundamental MUJI lifestyle products. Opening for the first time in Japan are MUJI Debasement floor) and MUJI HOTEL GINZA (6th–10th floors). The former is a based on the theme of natural, basic food. The latter is a hotel where guests can enough products while on an overnight stay. It is a new MUJI that connects with the city and through products and services and proposes a comfortable and pleasant lifestyle.

p.381: MUJI relocates from Yurakucho to Ginza Poster 2019

The closing of MUJI Yurakucho and the opening of the global flagship store MUJI Ginza, represented as a big move, were featured macroscopically with slightly comic illustrations depicting a migration achieved by anachronistic modes of transportation.

